EDCO FORUM

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Pathology Billing Mistakes Cost You Money; ICD-10 Magnifies Current Mistakes

The good news pathology and lab reimbursement in 2016 may actually increase (TC for some tests) or stay flat (most PC).

The bad news the pressure to reduce testing and to reduce reimbursement hasn't gone away. And ongoing payer changes make keeping up difficult. Plus: ICD-10 is here now!

Is your billing able to keep up? We see many situations where labs and pathologists are "leaving money on the table." And ICD-10 will make this worse, perhaps much worse.

The most important question right now:

Are all of your ordering physicians providing you complete info for ICD-10?

ICD-10 Hotline and Survival Kit! Click Here

ICD-10 Documentation Guide for Pathologists Download Now

Questions to assess your billing situation:

- Is every accession tracked?
- Are commercial payments compared to your contracted amount? Is your fee schedule current?
- Have you done coding review in the last 12 months?
- Is every denial worked? Do you know the top causes?

Can you answer each question "Yes"? If not, you are missing reimbursement dollars—perhaps a lot of \$.

4 Tips for Better Pathology Billing and Cashflow Download Now

For information on how to improve your pathology coding and billing, call **877 501-1611**, email <u>info@ahsrcm.com</u> or see AdvantEdge in **Booth #121 at CAP'15** in Nashville.